



# **IOT E WIRELESS COME STRUMENTI PER UN EFFICIENTAMENTO 4.0**

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# INDUSTRY 4.0

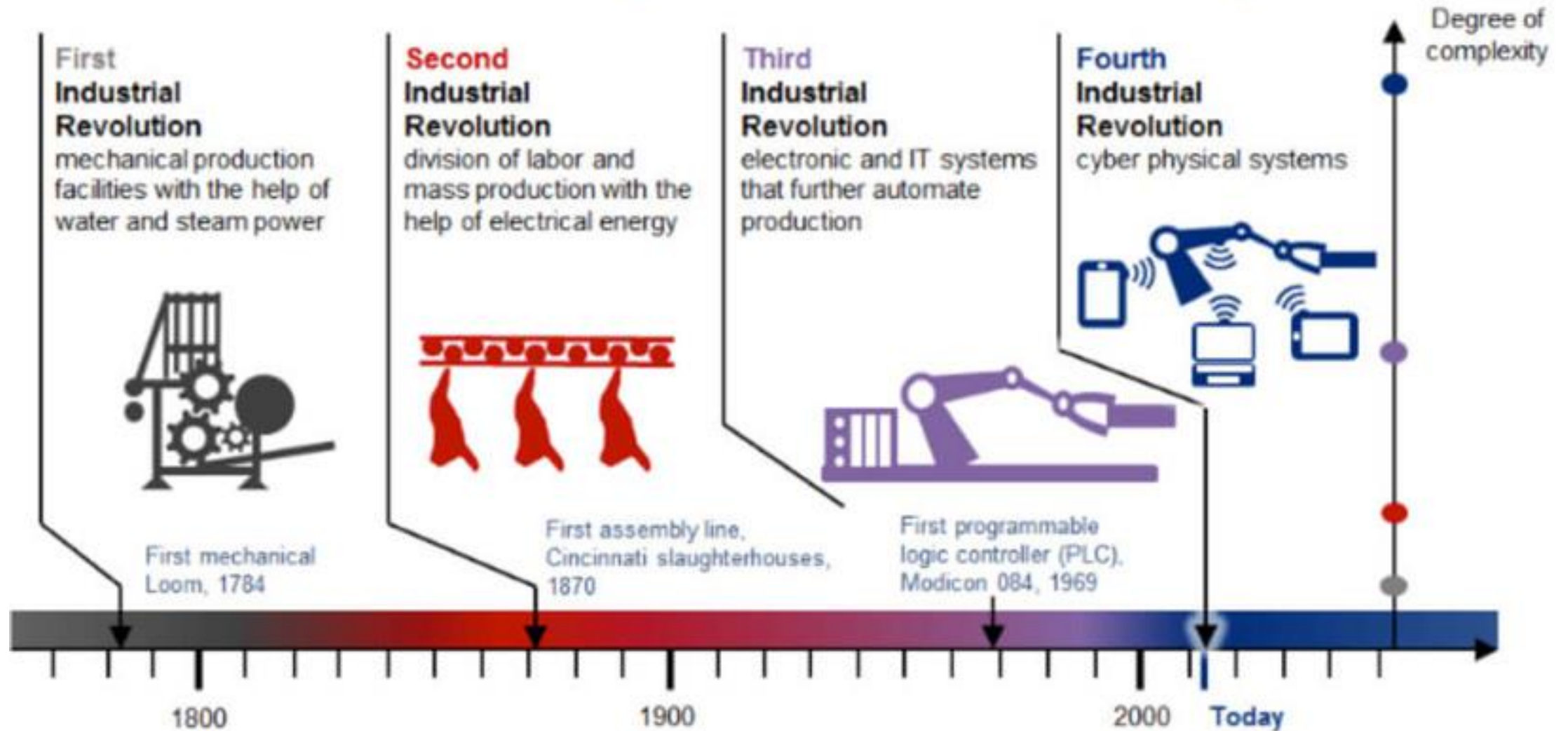
The Industrial Internet of Things has been heralded primarily as a way to improve operational efficiency. But in today's environment, companies can also benefit greatly by seeing it as a tool for finding growth in unexpected opportunities.

In the future, successful companies will use the Industrial Internet of Things to capture new growth through three approaches:  
boost revenues by increasing production  
and creating new hybrid business models,  
exploit intelligent technologies to fuel innovation, and transform their workforce.

[https://www.accenture.com/us-en/\\_acnmedia/Accenture/next-gen/reassembling-industry/pdf/Accenture-Driving-Unconventional-Growth-through-IIoT.pdf](https://www.accenture.com/us-en/_acnmedia/Accenture/next-gen/reassembling-industry/pdf/Accenture-Driving-Unconventional-Growth-through-IIoT.pdf)

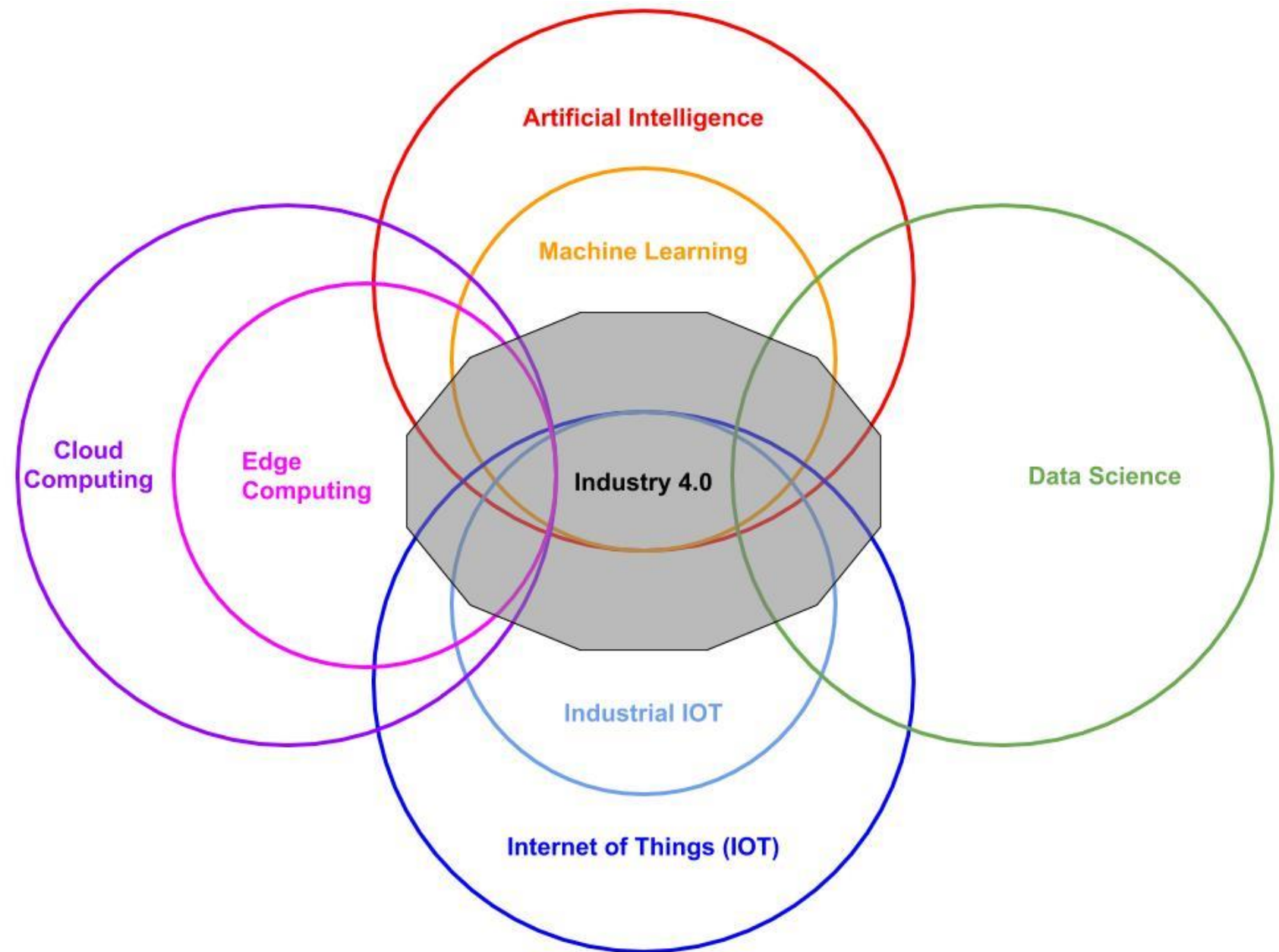
*By Paul Daugherty, Prith Banerjee, Walid Negm and Allan E. Alter*

# From Industry 1.0 to Industry 4.0





# 4.0 HOLISTIC VISION





# DIGITAL TWIN

A digital twin is a digital replica of a physical entity.

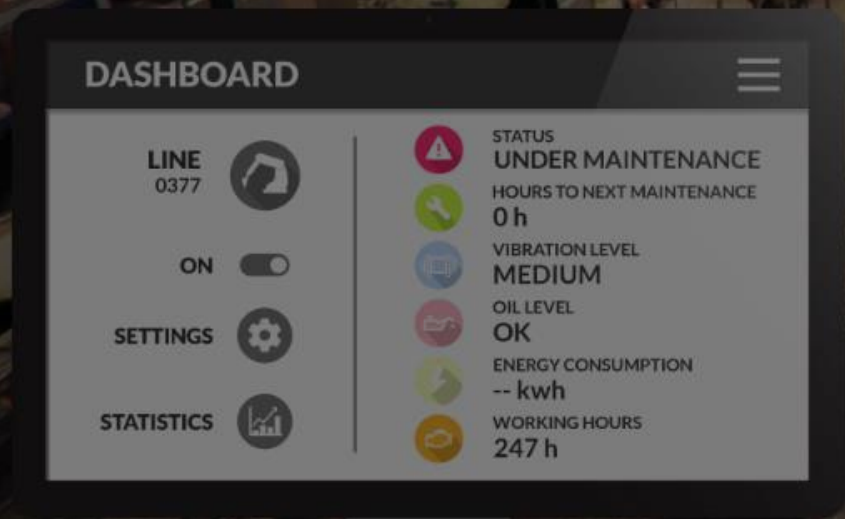
By bridging the physical and the virtual world, data is transmitted seamlessly allowing the virtual entity to exist simultaneously with the physical entity.

Digital twin refers to a digital replica of physical assets, processes, people, places, systems and devices that can be used for various purposes.

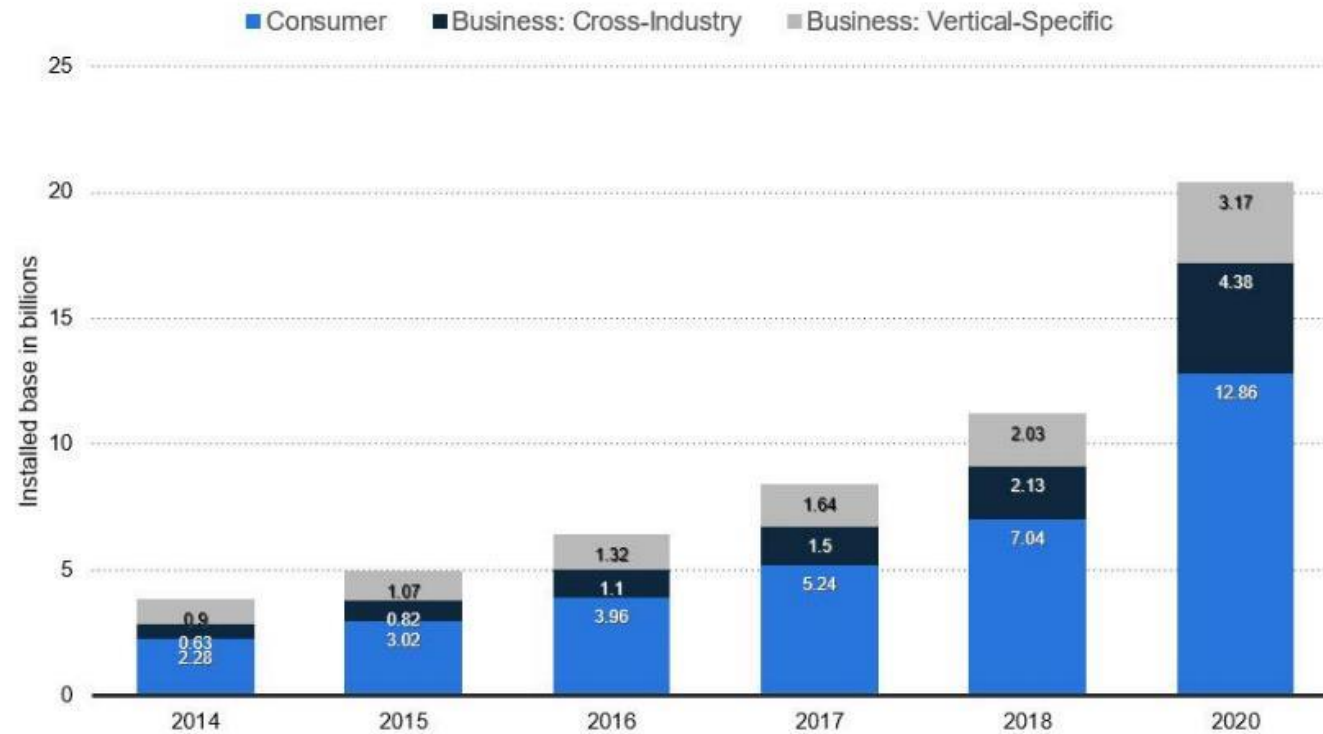


# INDUSTRIAL IOT ... THE OPPORTUNITY

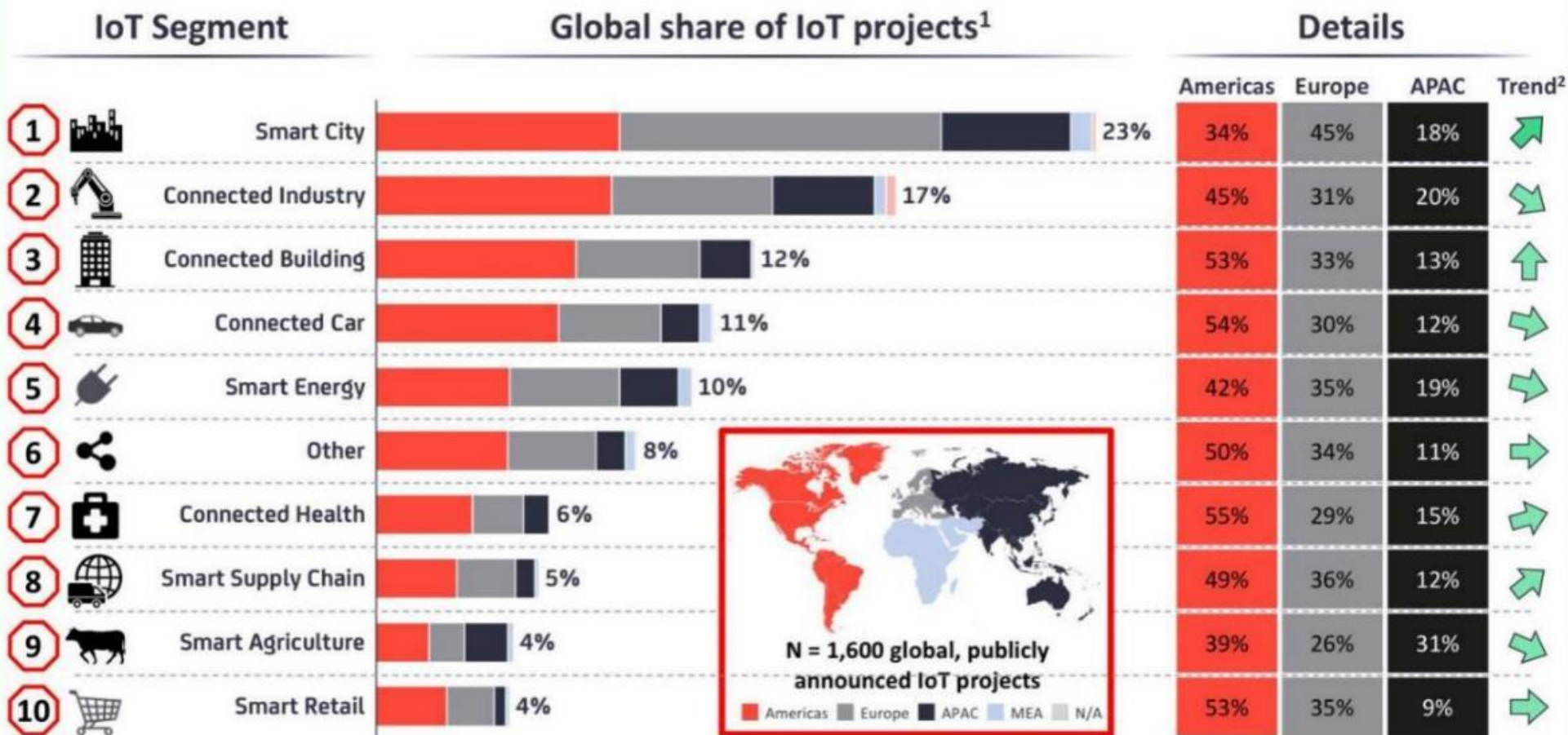
Acquiring data from machines and transform data into valuable information



## The Internet of Things (IoT) Units Installed Base By Category 2014 to 2020 (in billions of units)







1. Based on 1,600 publicly known enterprise IoT projects (Not including consumer IoT projects e.g., Wearables, Smart Home). 2. Trend based on comparison with % of projects in the 2016 IoT Analytics Enterprise IoT Projects List. A downward arrow means the relative share of all projects has declined, not the overall number of projects 3. Not including Consumer Smart Home Solutions. **Source:** IoT Analytics 2018 Global overview of 1,600 enterprise IoT use cases (Jan 2018)  
**Source:** IoT Analytics, Jan 2018

<https://www.forbes.com/sites/louiscolombus/2018/06/06/10-charts-that-will-challenge-your-perspective-of-iots-growth/#ce3f6623ecce>



# INDUSTRIAL IOT: THE CHALLENGES

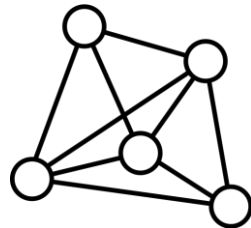
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**Replacing existing machines can be very expensive**



**IoT Gateways are useless for machines without a PLC**



**Communication between machines and PLCs is difficult and often locked by vendors**



**IoT Software solutions are poorly integrable with existing ERP/MES and often cloud-only**

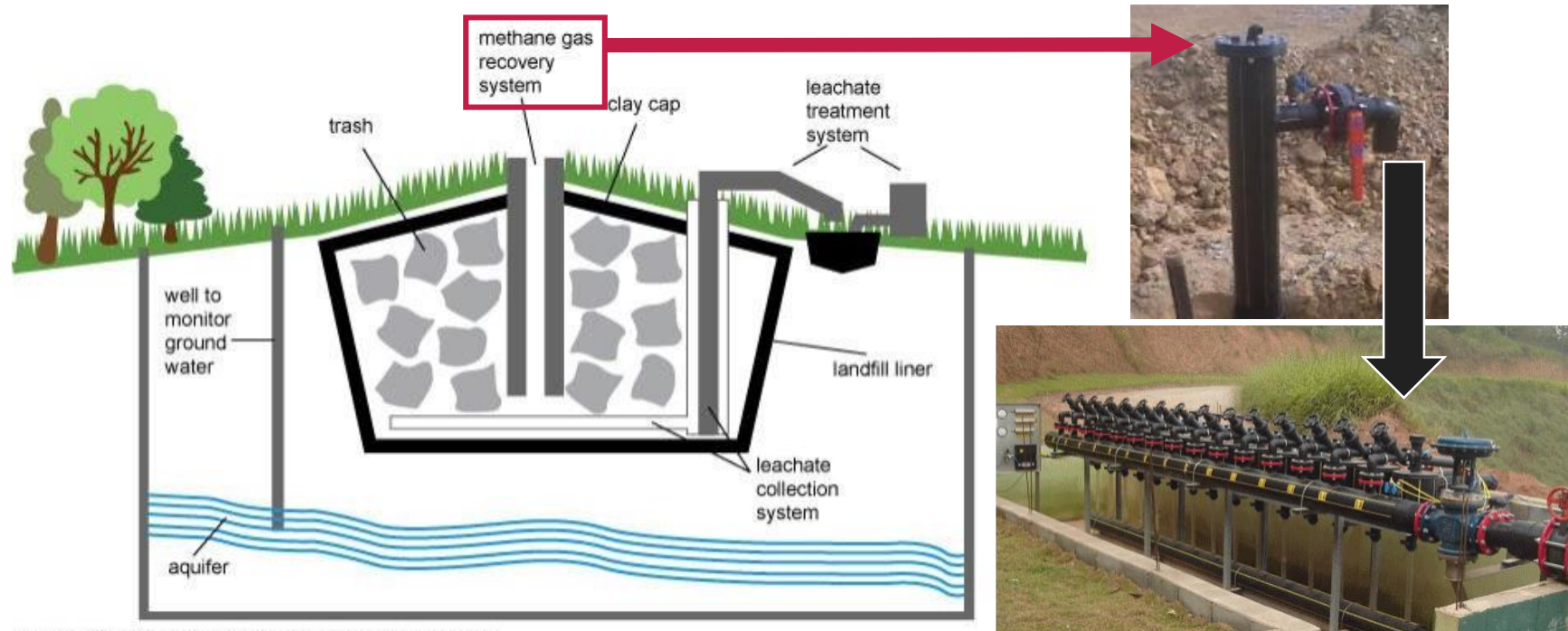


# CASE STUDY 1

## BIOGAS MONITORING IN A LANDFILL



# BIOGAS PRODUCTION MONITORING IN A LANDFILL

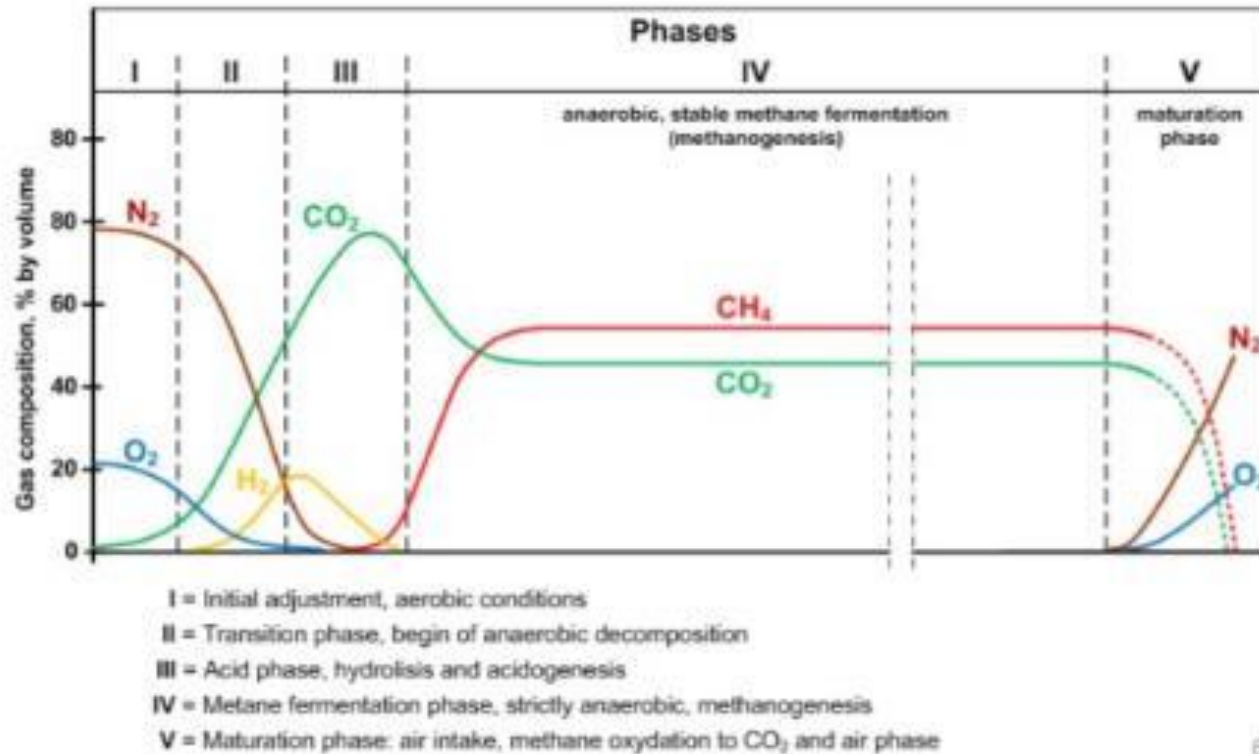


# BIOGAS PRODUCTION MONITORING IN A LANDFILL

## Generation of LFG

HOFSTETTER  
GASTECHNIK AG

### The 5 phases of Landfills life





# BIOGAS PRODUCTION MONITORING IN A LANDFILL



**LORA NETWORK KIT**

**MICROCHIP** **ORANGE** **AAEON®** **an ASUS assoc. co.** **THE THINGS NETWORK**

x2  
**4zerobox**

x2  
**Mikroe "LoRa Click"**  
ready for TTN

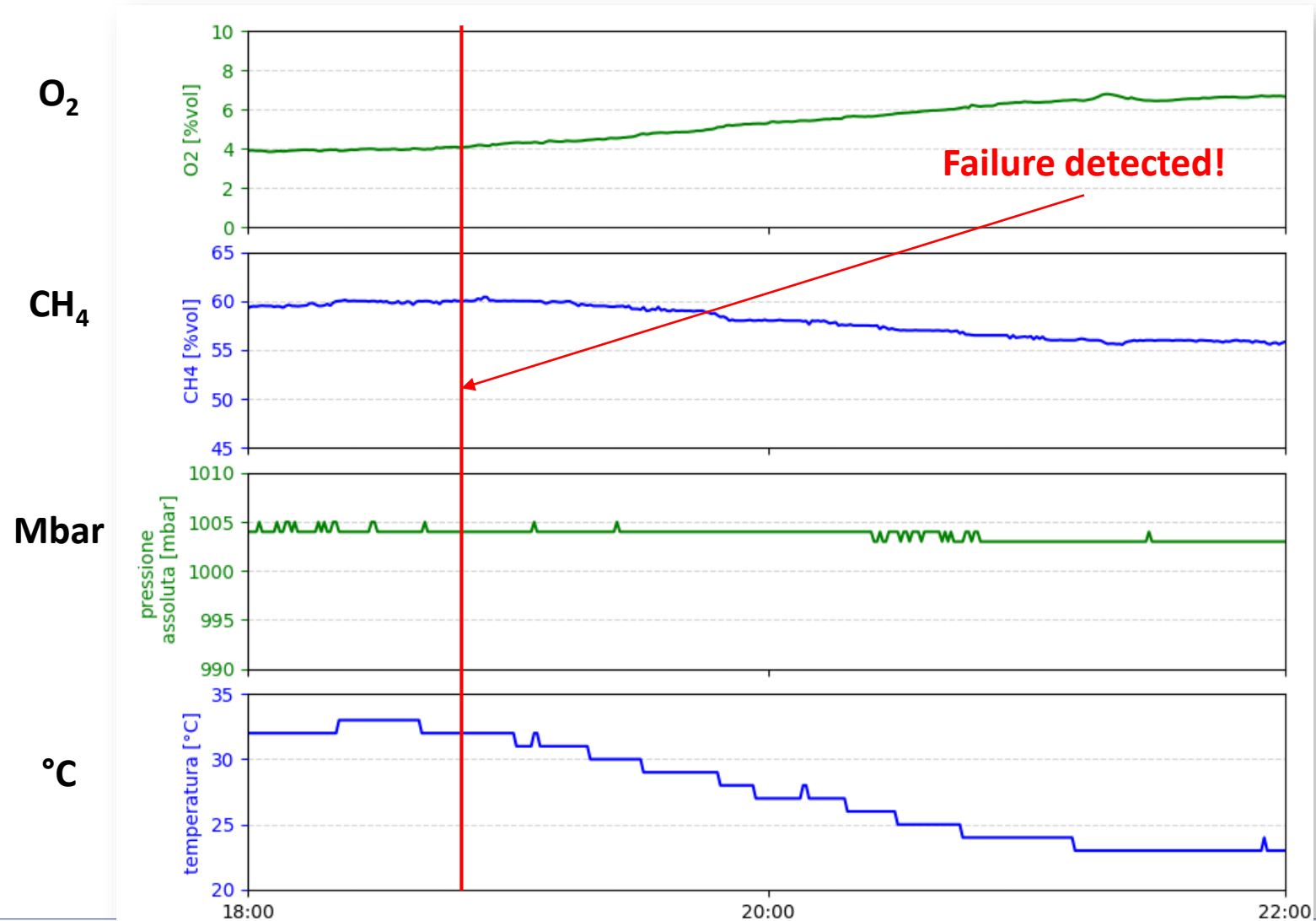
x1  
**AAEON LoRa Indoor Gateway**  
ready for TTN

# BIOGAS PRODUCTION MONITORING IN A LANDFILL

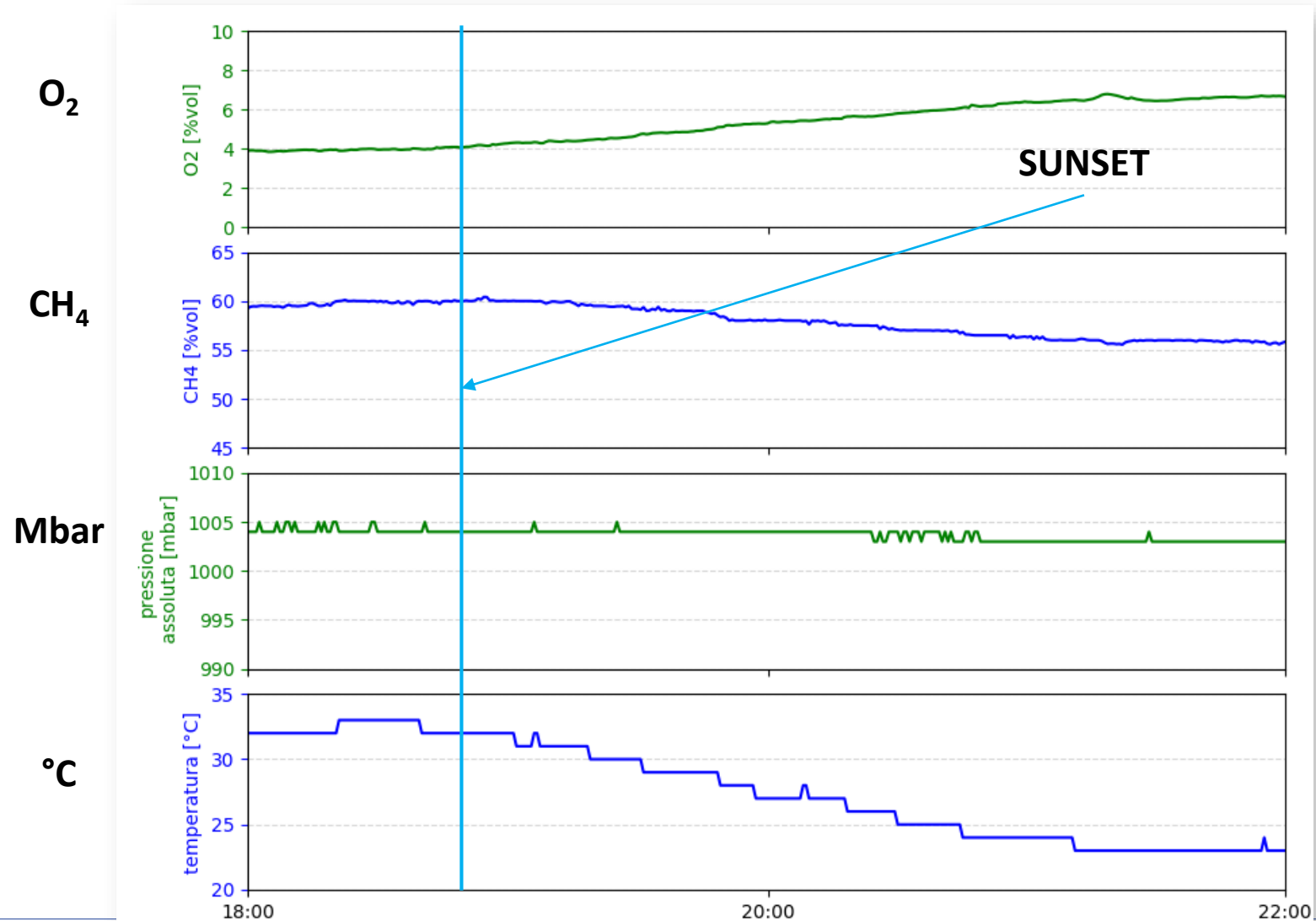




# BIOGAS PRODUCTION MONITORING IN A LANDFILL



# BIOGAS PRODUCTION MONITORING IN A LANDFILL





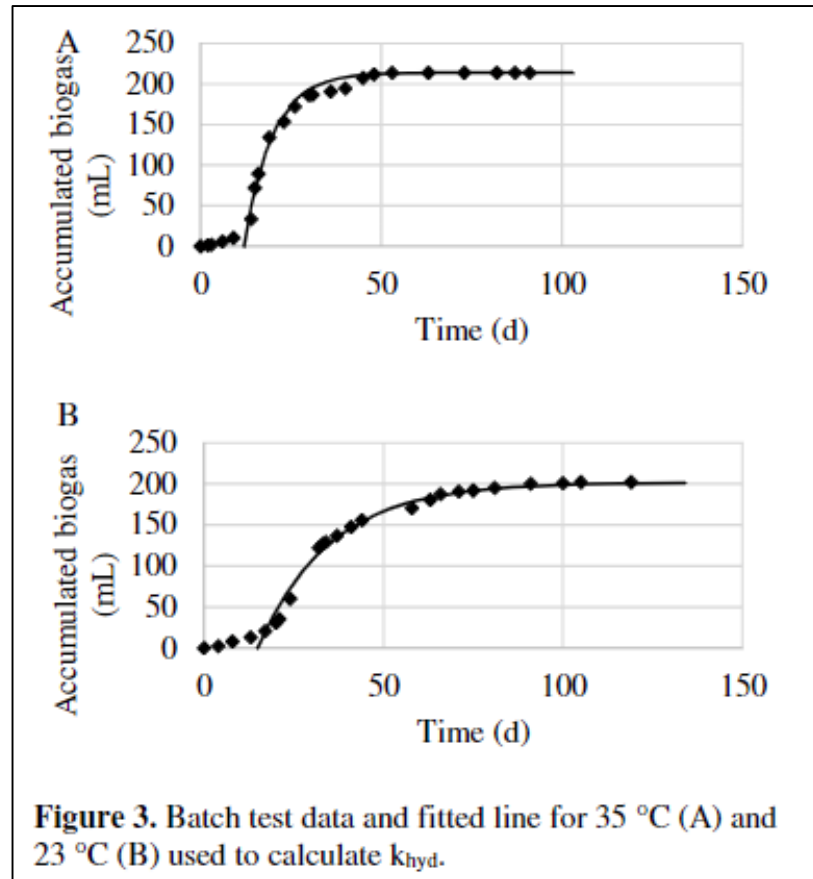
# BIOGAS PRODUCTION MONITORING IN A LANDFILL

## Temperature Effects in Anaerobic Digestion Modeling

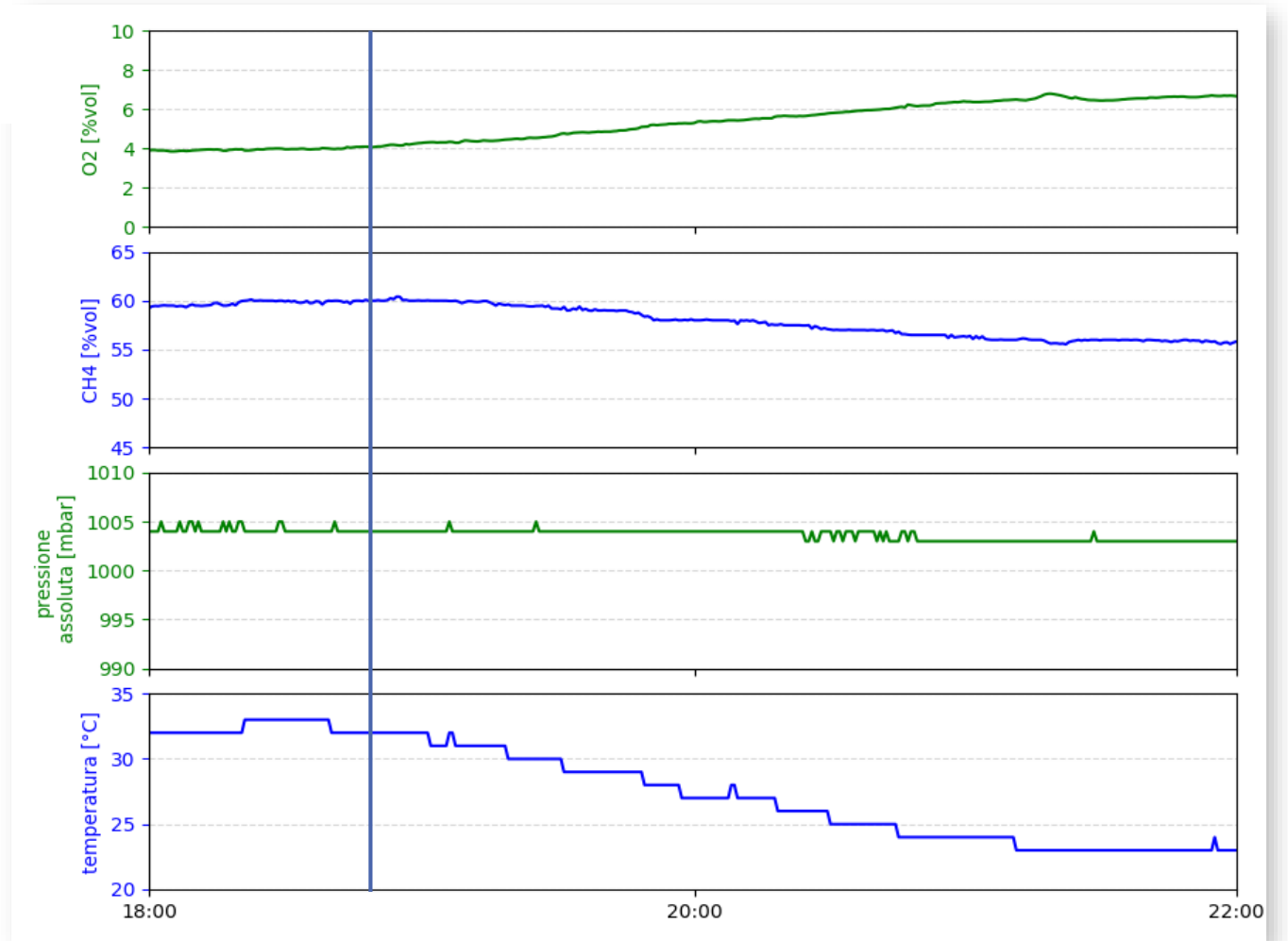
Wenche Hennie Bergland Carlos Dinamarca Rune Bakke

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## Sunset





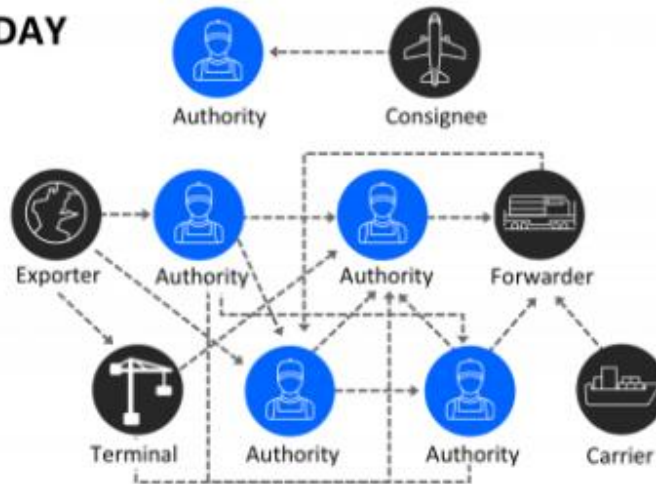
# CASE STUDY 2

## BLOCKCHAIN POWERED ASSET TRACKING

# Digitizing Global Trade with Maersk and IBM



## TODAY



- Inconsistent information across organizational boundaries and “blind spots” throughout the supply chain hinder the efficient flow of goods
- Complex, cumbersome, and costly peer-to-peer messaging
- Manual, time-consuming, paper-based processes
- Risk assessments often lack sufficient information; clearance processes subject to fraud
- The administrative cost of handling a container shipment is comparable to the cost of the actual physical transport

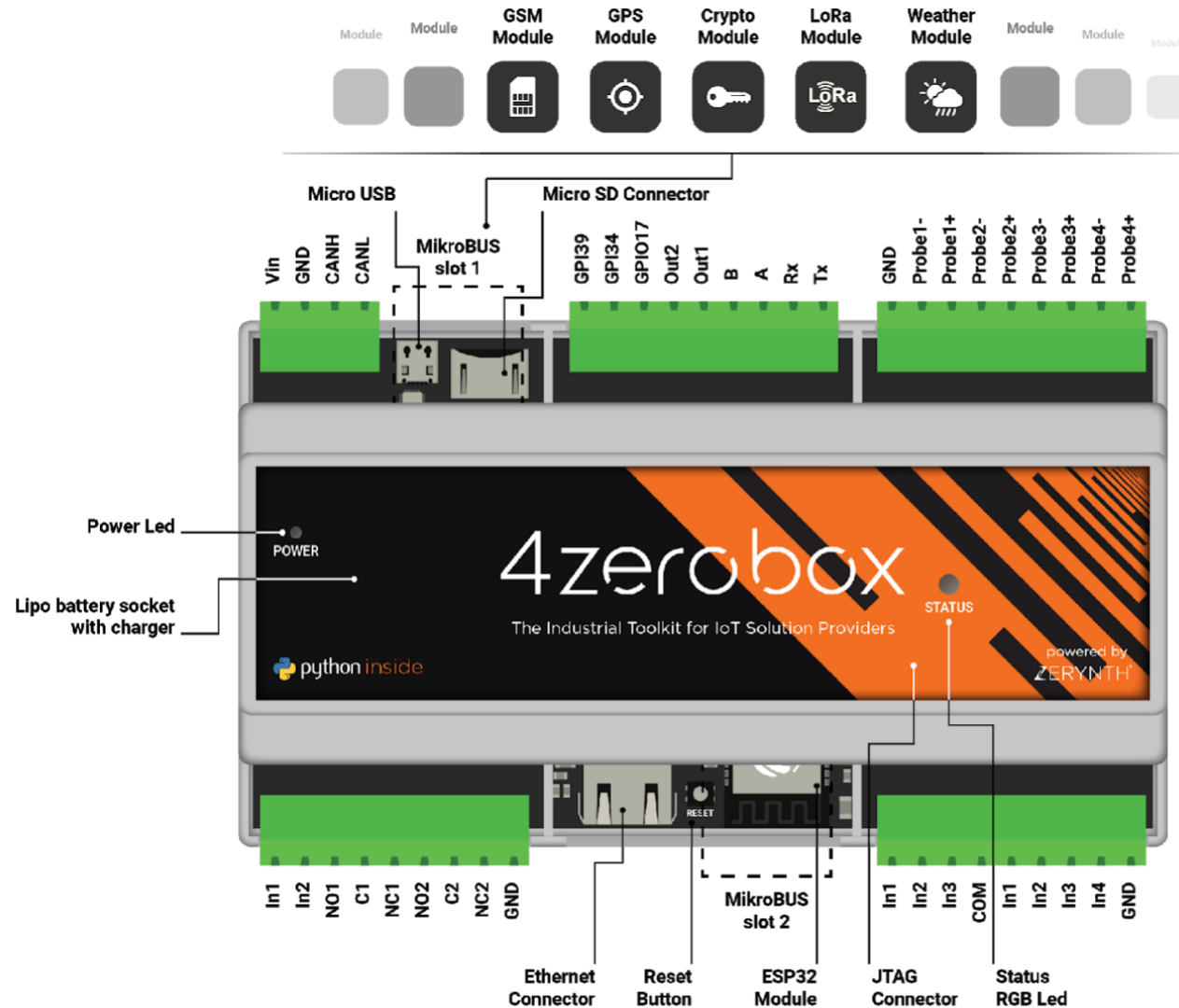
## FUTURE



- Fast, secure access to end-to-end supply chain information; single source of the truth
- Verifiable authenticity and immutability of digital documents
- Trusted cross-organizational workflows
- Better risk assessments and fewer unnecessary interventions
- Far lower administrative expenses and elimination of costs to move physical paper across international borders



# BLOCKCHAIN POWERED ASSET TRACKING



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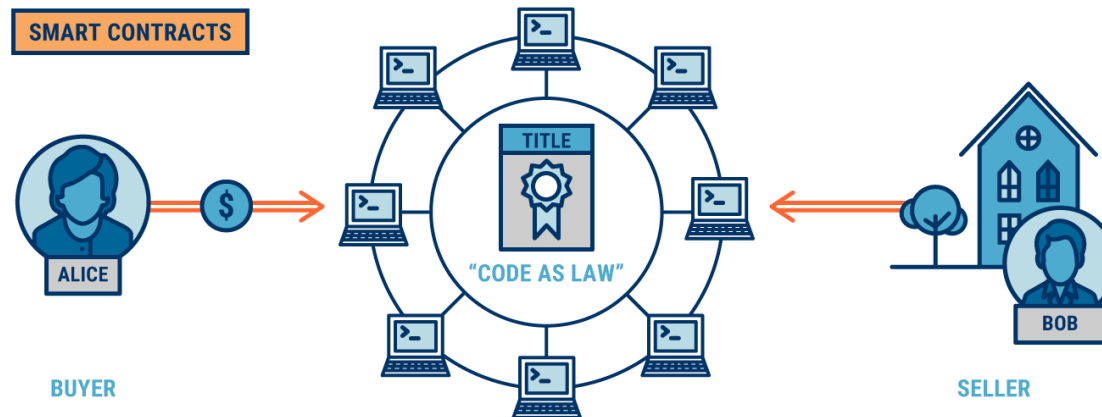


## Buying a house on Ethereum

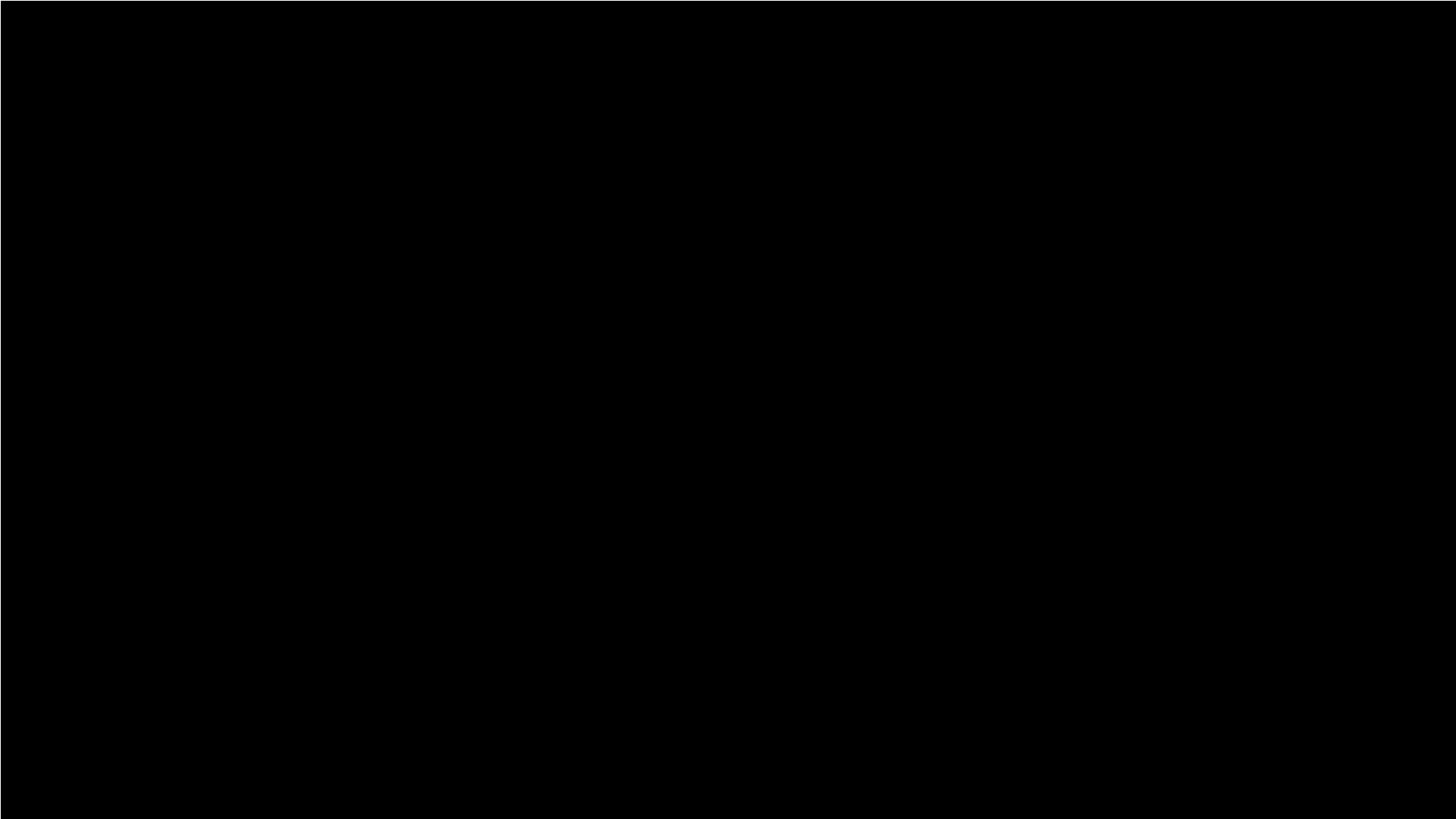
NOW



SMART CONTRACTS









GRAZIE PER L'ATTENZIONE

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Daniele Mazzei 2019

3/4/2019